



awte MELBOURNE 2015

3/12/2012

Dear Exhibitor,

The last 2 years has certainly presented us all with many challenges, including diminishing workloads and market share, and has lead to a number of business failures and closures in our industry.

With this in mind the Directors of B & C Expo Services have decided to **defer the 2013 Australian Woodworking & Technology Expo until 2015** when we believe there will be more opportunities.

We did not make this decision lightly but after discussion with fellow exhibitors and customers alike, suggesting that there is more uncertainty and not a lot of confidence forecast over the next 12-18 months.

Unfortunately this would also affect the number of trade visitors and their capacity for machinery and equipment purchases as well as exhibitor display, advertising and staffing costs.

We have therefore postponed next year's expo, but have already committed to space for AWTE 2015 at MCEC and look forward to working with you then.

AWTE 2015 is proposed from the 18th - 23rd of August 2015 to promote our Kitchen and Cabinet Manufacturing Industries and look forward to your expressions of interest in 2014.

We would also like to take the opportunity to wish you and your families a Happy Christmas and a very safe New Year for 2013.

Your Sincerely

Craig Jenkins and Bob Kory

B&C Expo Services Pty Ltd